Field to Fork: NWPCA's Fall Plant Tours Hosted by Valley Pallet

- Gary Amoth Trucking "From Tree to Shining Tree"
- Reserve Your Table-Top Space
- Scott Pallets Wins Award for International Reusable Pallet Scheme
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From your My Account Dashboard you have the ability to view a snapshot of your recent account activity and update your account information. Select a link below to view or edit information.

RECENT ORDERS

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ACCOUNT INFORMATION

CONTACT INFORMATION

Viking Pallet Customer
OurEmail@noemail.com
Change Password

NEWSLETTERS

Edit
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ADDRESS BOOK

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Annie Montey
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Tom Worthen

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Derek Sampson

Please direct inquiries about the WPA to
David Sweitzer, Executive Vice-President
P.O. Box 1095, Camas, WA 98607
Ph. 360 335-0208
Email: wpa@westernpallet.org
Website: www.westernpallet.org

Auction with Action
This Year's auction will offer a faster pace and more opportunities thanks to new scanners and a silent auction.

From Tree to Shining Tree
Gary Amoth has been selected to haul the "People's Tree" to Washington D.C.

Softwood Lumber Prices
Our monthly softwood price graph, courtesy of NRCAN.

Wood Pallet Success
A domestic and international reusable pallet scheme between a leading British DIY retailer and Scott Pallets receives a major award.
Membership Drive

This year’s membership drive is already in motion.

“Our 3 Optimax Saws are real workhorses. We run 12,000 plus recycled deckboards a day on two of them and our third saw runs recycled stringers all day long. We could not be happier with their performance and endurance”.

Jamie Gilbert
Custom Pallet & Crating
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Other Features

25 PRS Group Featured in Pallet Enterprise

26 California Pallet Theft Results in a Fatality, Iconic CHEP Pallets Turn Pink

27 Further Reading

2016 Membership Now Due

WPA membership payment is now due. If your dues are still outstanding, please pay online by following the appropriate link:

Associate Members

Regular Members

Alternatively, please remit by mail to:

Western Pallet Association
PO Box 1095,
Camas, WA 98607
California in January – More Than PALLETable

Western Pallet Association Annual Meeting
January 13-17, 2017
Rancho Las Palmas Resort & Spa
Rancho Mirage, CA

For more information and meeting registration, visit www.westernpallet.org.
ATTENTION ALL WPA MEMBERS!
Be a Part of WPA’s Auction

California in January – more than PALLETable
WPA Annual Meeting
January 13-17, 2017
Rancho Las Palmas Resort & Spa
Rancho Mirage, CA

Start 2017 with the Western Pallet Association Annual Meeting in Palm Springs, January 13-17, 2017. You can expect an outstanding line-up of speakers on topical issues, exhibits, and plenty of time to network with old and new members at receptions, dinners, and golf. Registration will be online beginning October 1st.

Be An Auction Donor!

- **Purpose** - All auction income benefits “Nature’s Packaging - an international promotion dedicated to wood packaging,” which is co-sponsored by NWPCA, CWPCA, and WPA.

- **Entertaining** - Auctioneer is the entertaining Bill MacCauley, of John Rock, Inc. You’ve witnessed his talent at NWPCA meetings and at the WPA annual meeting last year.

- **And it all happens during the annual meeting of the industry’s friendliest association.**

  January 15, 2017
  Rancho Las Palmas Resort & Spa
  Rancho Mirage, CA

**To donate auction items, call or email the WPA office:**
(360) 335-0208 • wpa@westernpallet.org
Need not be present to donate.
This Year's Auction for Nature’s Packaging Will Feature New Improvements

This Year’s Auction Will Provide New Credit Card Scanners and a Silent Auction to Improve the Pace of the Event and Provide Opportunities for Additional Donations

WPA is looking to improve the auction experience at this year’s Annual Meeting after a successful, but rather lengthy event at the 2016 Annual Meeting. The event is held in support of the Nature’s Packaging program.

Greg Vipond of WPA-member Girard Wood Products is the auction chairperson. He noted that last year was WPA’s first auction, and the proceedings dragged on longer than anticipated. The length of the event was due in part to the large number of items to be auctioned, as well as other inefficiencies, such as with credit card transactions.

“It was all new for us,” Greg stated of last year’s event. In order to streamline operations for this year’s auction, the WPA has purchased two credit card scanners. Additionally, in order to reduce the amount of items to be auctioned, as well as to create an opportunity for more contributions and smaller value items, a silent auction will also be held in conjunction with the main auction.

While donations are appreciated, Greg wanted to stress that they are completely voluntary. “I don’t want anyone to feel pressured to participate,” he said. “I recognize that the cost of traveling down to the Annual Meeting and participating in it can be significant.”

Bill MacCauley of John Rock, a certified auctioneer and well known pallet industry figure, will once again host the activities. To find out more about donating items in support of Nature’s Packaging, contact Greg at (800) 532-0505.

WPA Welcomes Accord Equipment Leasing

The WPA is pleased to welcome another new member:

Ian Liddell
Accord Equipment Financing
6341 Eagle Court
Mason, OH 45040
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Web: www.accordlease.com
Email: iliddell@4sfg.com
sponsor: Kevan Grinwis, Automated Machine Systems
Associate Member Gary Amoth Trucking has been selected to haul an 80-foot Engelmann Spruce to the nation's capitol. In March, Amoth received a call from the Kenworth Sales Co. in Boise, to ask if he'd be interested in hauling the tree during a 4,000-mile cross-country tour. The U.S. Forest Service chose Idaho's Payette National Forest to provide the famous tree this year.

Amoth was recommended for the assignment because of the professionalism of his company, the image he projects and the care he takes for his vehicles. Amoth accepted the offer gladly, and purchased a red Kenworth T680 for the occasion, shown below.

The Capitol Christmas Tree tradition dates back to 1964 and the U.S. Forest Service has been asked to provide “The People’s Tree” each year since 1970.

---

**From Tree to Shining Tree**

**WPA-Member Gary Amoth Trucking Selected to Haul U.S. Capitol Christmas Tree from Idaho to Washington D.C.**
ATTENTION WPA ASSOCIATE MEMBERS!

Reserve your table-top space now!

California in January —
more than PALLETable

WPA Annual Meeting
January 13-17, 2017
Rancho Las Palmas Resort & Spa
Rancho Mirage, CA

Only for Associate Members! Western Pallet Association Annual Meeting in Palm Springs, January 13-17, 2017. You can expect an outstanding line-up of speakers on topical issues, plenty of time to network with old and new members at receptions, dinners, and golf. Exhibit space is limited. Sign up for exhibit tables opens September 6th.

Exhibit Cost

- $300 - Before November 1st.
- $400 - After November 1st.
  Exhibit space includes a skirted, 8' table arranged around the periphery of the meeting room. Additional amenities will be available through the Rancho Las Palmas Resort & Spa.
- Exhibitors must be Associate Members of WPA, pay the annual meeting registration fee, sign up and pay for an exhibit space.

Exhibit Schedule

- Saturday, January 14th  •  5:00 to 6:30 PM  - Exhibit Showcase with WPA welcome reception
- Sunday, January 15th  •  7:00 to 8:00 AM  - Exhibit Showcase with WPA breakfast
- Sunday, January 15th  •  12 Noon to 1:00 PM  - Exhibit Showcase with lunch.
- Monday, January 16th  •  8:00 to 9:00 AM  - Exhibit Showcase with WPA breakfast

Set-up starts at 12:00 Noon, Saturday, January 14th and should be ready by 5:00 PM, just in time for the welcome reception. Breakdown can start after 11:00 AM, Monday, January 16th and be cleared by 2:00 PM.

Yes, I want a booth, sign me up today!  (Meeting registration will be open in late September)

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Bill Me □  VISA MC AMEX  (circle one)

Charge to Credit Card #:  Security code (back of card):
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Western Pallet Association Annual Meeting
January 13-17, 2017 • Rancho Las Palmas Resort & Spa • Rancho Mirage, CA
North American Softwood Prices

Weekly softwood lumber prices to October 25, 2016 are shown below, sourced at http://www.nrcan.gc.ca/forests/industry/13309.
The NWPCA fall plant tours, held this October in California’s Monterey County, proved to be a highly successful event. The tours quickly sold out, and extra registrations were offered for participants wishing to engage in the networking component of the event.

"To open up your facility to 250 people, and the safety aspect of having that amount of people on your property is a big undertaking," Greg added.

Like other participants, Greg enjoyed getting a glimpse at field harvesting as well as salad plant operations. He was impressed by how diligently these operations approach food safety.

“Overall, we had a great turnout and a very exciting
“To open up your facility to 250 people, and the safety aspect of having that amount of people on your property is a big undertaking,” - Greg Vipond

day,” commented Lindsey Shean, National Accounts Manager for Valley Pallet. “The feedback we received was all very positive and participants really enjoyed seeing the field and processing plant tours, as it was different than what we are accustomed to as far as tours go. We were able to look at the way the pallet is used through the fast moving agricultural supply chain and not just that, participants had the opportunity to see how much of the produce we see at grocery stores every day is harvested and processed.

(Cont'd on Page 17.)
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California Pallet Tours (Cont'd from Page 15)

“It is very important for our industry to hold events like this in order for members to be able to share ideas as they relate to operations within our facilities but also be able to see different regions and different mixes of business throughout the country,” Lindsey added.

Holding an event like this in the west creates important networking opportunities between western pallet companies and those in other parts of the companies. Additionally, Greg and Lindsey both believe that such meetings can stimulate membership growth for NWPCA from this part of the country. “The goal is to bring companies from all over the country to the NWPCA, and by including the west more in these events, it continues to create a value and benefit of membership,” Lindsey stated.
The diligent approach to food safety by the produce companies resonated with participants.

Hosting a Major Event Such as a Pallet Tour

“We were very lucky to have a great team in putting the event together,” Lindsey explained. The mains steps included coordination with Valley Pallet partners, Growers Express (Green Giant Fresh) and Misionero. With Growers Express, the group had to coordinate the types of harvest tours to facilitate (celery and lettuce were the choices) and what fields that could be visited to accommodate the amount of people involved.

“Our challenge was that harvest schedules can change very quickly and is dependent on weather and which fields may or may not be ready to harvest so we had to be prepared for any last minute changes,” Lindsey said. “We also had to make sure that both celery and lettuce harvests were reasonably close to each other so that we did not have too much travel time in between and luckily, both harvests were virtually next door.”
The logistics of fresh produce harvesting: “We had to make sure that both celery and lettuce harvests were reasonably close to each other so that we did not have too much travel time in between and luckily, both harvests were virtually next door.” - Lindsey Shean

At the Misionero processing plant, food safety is of the utmost importance. Because of this strict requirement, the challenge was to ensure that all participants adhered to the strict visitor guidelines set forth by the processor.

As for coordinating the plant tour at Valley Pallet, Lindsey said their job was easy, just making sure that our guests enjoyed the tour of the plant and were well fed!

“Our Valley Pallet, Inc. family considered the opportunity to host an event like this an honor. I would say that there is certainly quite a bit of coordination involved in hosting an event like this, but the support from the NWPCA is excellent and it is worth every bit of effort.” Lindsey concluded.
WHY JOIN AN ASSOCIATION?

Associations are stronger than ever. By joining, you get members-only perks, exclusive advertising and networking opportunities, and a whole lot of exposure for yourself and your organization. Get on board with the Western Pallet Association and see the difference!

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It’s not just who you know, it’s who others know. Networking is powerful.

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Get a competitive edge over non-members with exclusive training opportunities on a variety of hot topics.

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Stand out and get noticed in your market.

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Hey! Look at me!

CREDIBILITY
Raise your reputation through membership.

WPA

HAVE A VOICE

JOIN US

Sign up online at www.westernpallet.org or call to learn about the benefits of membership today!
IT IS THE PURPOSE OF THE WPA TO BRING TOGETHER THE PEOPLE OF THE WESTERN PALLET INDUSTRY TO SHARE KNOWLEDGE THAT SHAPES INDIVIDUAL DECISIONS, CREATES INNOVATIVE IDEAS, DISCUSSES INDUSTRY ISSUES, AND PROMOTES THE WOODEN PALLET INDUSTRY - A SUSTAINABLE RESOURCE.

BENEFITS OF WPA MEMBERSHIP

➡ Membership identifies you and your business as professionals in the materials handling business.

➡ Share in the strength of belonging to a group that is looking out for your best interests.

➡ WPA keeps its members informed of developments and trends in the materials handling industry as well as related supplier industries.

➡ WPA conducts meetings to bring members the latest ideas and concepts in manufacturing and management. Networking opportunities allow you to make new contacts and develop valuable resources, as well as benefit and profit from the collective knowledge of all the WPA members.

➡ Our monthly newsletter, Western Pallet Magazine, helps keep members informed of current events and trends and offers affordable advertising to its members.

➡ WPA’s website, www.westernpallet.org, provides fast access to our membership directory and other important Association information.
Green Pallets Stand Out for B&Q

Ethical Corporation’s Responsible Business Awards have recognized the collaboration between Scott Pallets and B&Q that led to the transformational and unique ‘Green Pallet Scheme.’ As a result, the pair shared the Best Business to Business Partnership Award at the recent London award ceremony.

The Responsible Business Awards are widely acknowledged as being the world’s leading awards for CSR, sustainability, supply chain and business executives. The judges looked for the best sustainability/corporate
responsibility partnership between two companies to show a clear commitment to a long-term, mutually-beneficial collaboration that can demonstrate real commercial benefits and social/environmental/governance gains. As they noted, “B&Q has made a sustainable business out of green pallets, creating the right partnership leading to impact. This is a sound business model that is readily scalable and that uses the power of partnerships to succeed. The winner was a clear standout.”

Scott Pallets and B&Q devised the ground-breaking Green Pallet Scheme as an important and innovative step on B&Q’s ‘One Planet Home’ journey to cut its carbon footprint by 90%. This path of operational transformation enabled B&Q to understand better its waste streams and highlighted timber packaging as a significant and arduous problem that had to be dealt with efficiently. At the same time, it had to address all possible health and safety issues.

The Green Pallet Scheme is a logistics project designed and implemented to address the waste and sustainability issues associated with single use white wood pallets. It ensures that B&Q can minimize its wood waste in line with its environmental and sustainability objectives.

Due to the diverse and varied nature of the products sold at B&Q, as well as the global nature of its sourcing and supply chain, it meant that reuseable transit packaging just did not exist. A large portion of goods was arriving at B&Q on poorer quality, single use, white wood
quality, single use, white wood pallets and therefore caused a significant waste issue.

The Green Pallet Scheme offers returnable pallets in both standard and custom sizes, made only from responsibly sourced timber. Operating globally, the scheme supports suppliers whose only previous option was single use, white pallets.

Several B&Q vendors have already joined the Green Pallet Scheme, which has been operational since 2015. The program covers ten product types from three countries. So far, 250,000 sustainably sourced pallets have been recovered, year to date, and virgin wood consumption has been reduced at least 5,000 metric tons during the same period. The initiative has also reduced transport miles across the entire supply chain.

“What we have achieved through the Green Pallet Scheme in such a short space of time is hugely encouraging,” added John Dye, Product Development Manager at Scott Pallets. “The delivery and success of this rely on engagement throughout the supply chain and commercial teams. We hope that by utilizing our knowledge and experience here, along with specialist pallet design capabilities, this is a model of excellence that can be rolled out to the wider global marketplace to help improve the sustainability credentials of many more businesses.”

The Green Pallet Scheme has the potential for expansion. It can be set up with new and existing suppliers to B&Q. Kingfisher, its parent company, has operations across Europe, so there is potential to expand the project further in due course.

“At B&Q we believe in the strength of partnerships, and we’re so proud of what we’ve achieved with Scott Pallets,” stated Rachel Bradley, Sustainability Manager at B&Q and The Guardian’s Unsung Sustainability Hero for 2016.

“These green pallets represent a commitment to making sustainable decisions in as many parts of our supply chain as we can, and we’re looking forward to taking this ground-breaking project even further within our business.”
WPA associate member PRS Group was featured in the October issue of Pallet Enterprise Magazine in conjunction with a report on Interco, a Quebec pallet manufacturer, which is saving labor by using robots and automation to feed boards into one of its CAPE Mach 2 lines. PRS Group serves as the sales and support arm for all of Cape's North American installations.

“The time for robotics has come in the pallet industry,” commented Jeff Williams, PRS Group president in the story. “Prices have come down for robots, and the user friendliness of robots has improved making it easier to program them. And as labor has skyrocketed in costs, companies are looking for more ways to solve their labor problems.”

PRS has also introduced NAIL IT, an economical and ergonomically friendly pallet assembly jig. The unit can handle pallets ranging in size from 24x24-inch to 52x52-inch. The unit offers quick and easy changeover, and the flexibility to produce two, three or four stringer pallets, including wing pallets.
Iconic Blue CHEP Pallets Turn Pink in Support of Cancer Council Australia

Supply Chain Solutions Provider, CHEP, will be painting some of its iconic blue pallets pink this month to raise awareness for breast and gynecological cancers. Read more.

Pallet Theft Linked to Fatality

A man was killed in the parking lot of a California warehouse on October 18, according to a news report. The crime occurred at the True Whole Foods facility in San Leandro.

“He tried to stop a crime today and paid the tragic price of trying to do what was the right thing. Our hearts go out to the victim, all the employees at True World Foods and the family of the victim and his friends,” the piece quotes San Leandro police spokesman Lt. Robert McManus.

According to witnesses, the victim had confronted the driver of a white pickup truck who was trying to take wood pallets belonging to the business. The driver of the truck drove over the man and then fled in his vehicle. He was captured after a 5-hour manhunt. The employee was pronounced dead at the scene.

The story underscores a few key points. One takeaway is the importance of providing adequate training to employees facing situations of theft. While retail employees are now often trained with respect to how to maintain their safety during a robbery, this may not be the case for warehouse or manufacturing employees facing similar risks, although we do not know the circumstances of this particular case. The other point is that in situations where pallet retention is intended, part of an effective management program is to secure them so they are not vulnerable to opportunistic theft.
Further Reading

CHEP Awarded Gold as One of Safest Employers in Canada

Plastic Pallet Maker Greystone Posts 40% Gain in Q1

Annual Pallet Survey Provides a Glimpse of the U.S. Market

RM2 Announces First Half Results

PECO Pallet Accepted at Canadian Tire

Half Pallet "Picks Up Steam" for CHEP

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Upcoming Events


Been away?

Click on back issues to catch up!